THE STILWELL GROUP
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May 2, 2014

Dear Fellow HARI Owner,

Our Bank's operations—for as far back as we can find records—have performed poorly.[1] There is no public record of HARI earning even a 5% return on its equity in any year. On the other hand, management has been paid more than the total amount owners have earned over the past five years.[2]

Recent letters from the directors tout how much the Bank has improved, but we all know that improving from quite poor to merely inadequate shouldn't be anything to brag about. As for the share price increase, I believe our stock has gone up as we get closer to a potential sale of our Bank to a better run community institution.

In an attempt to give management and the directors the benefit of the doubt, we travelled to meet with them this February and offered to not hold a proxy contest if they would publicly commit to operational performance targets. Management told us the proposal would be brought to the entire board. There was no response—not even a return call.

In my opinion, the board is unwilling to publicly agree to hit even an average performance target because they know that HARI is not able to do so.

In my estimation, there's something irresponsible and troubling about our directors' collective behavior. It is not acceptable to try and pass a board seat from father to son (a textbook example of nepotism). It is not acceptable for management to be paid more than the bank has earned over the past five years.[2] And it is not acceptable to refuse to make a commitment to all shareholders to operate at least at an average level.

Please vote the GREEN proxy card to elect a very competent, local outsider—Mark Saladin—to our board.

Sincerely,

/s/ Joseph Stilwell

[1] According to the FDIC, the average ROE for all insured savings institutions from 2010 to 2013 was 8.14%, or 6.54% for institutions with a similar asset size. HARI's average return on equity for those same years was 2.23%. *See* HARI's Form 8-K filed with the Securities and Exchange Commission (the "SEC") on February 24, 2012, its Form 10-K filed with the SEC on March 22, 2013, pages F-3 and F-5, and its Form 10-K filed with the SEC on March 28, 2014, pages F-3 and F-5; *see also* http://www2.fdic.gov/qbp/2010dec/cb3.html, http://www2.fdic.gov/qbp/2011dec/cb3.html, http://www2.fdic.gov/qbp/2012dec/cb3.html, and http://www2.fdic.gov/qbp/2013dec/cb3.html.

[2] Total compensation to CEO and CFO of $2,151,011 compared to total net income of $1,462,000 for the five years ended December 31, 2013, as reported in HARI's proxy statements and annual reports on Form 10-K.

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